

Our Services



Our range of high quality, value for money products represent a great opportunity for your business to generate significant profit.

We understand your need to achieve the best possible profit margins is key to your choice of supplier and we also understand that having really effective products is only part of your need.

That's why we pride ourselves on the quality of the help and support we can offer including:

Training

Not only will we train your technicians how to use the product, what it does and how it helps but we'll also train your service reception personnel on how to sell the "service" you are offering to customers, face to face and on the phone. We don't do this once, but regularly.

Incentives

We can also offer incentive schemes for the garage as a whole and/or for your staff to ensure people are properly motivated and benefit from their efforts to generate profit.

Point of Sale

We'll provide point of sale materials including posters, leaflets, mirror hangers and even service reminder mailers to help raise customer awareness and support the sale.

Local marketing initiatives

We can even design and support local marketing initiatives such as mail shots, advertising etc to generate new business through the door.

Dedicated support from your Business Manager

We don't have sales people, but Business Managers – experienced people whose job it is to help you to make the most of the opportunities to get more business and generate profit through satisfying the customer. You'll find our Business Managers are passionate about helping you grow, innovative in their approach, and full of ideas.

Responsive Customer Support Team

Our Business Managers work closely with our Customer Support Team who are available on the phone to answer your queries and take your orders for stock or point of sale items.

Responsible stocking

We promise not to fill your shelves with stock. Order by 1:30pm and we'll deliver your products the next day. Delivery is free on orders over £150.

Regular management information

We'll provide you with regular profit reports to demonstrate return on investment, evaluate how things are going and spot opportunities to improve.

No risk, free trial

et started with a 30 day free trial to see for yourself how we work, and if you're not happy then you have no obligation to continue.

Work with us and you'll find that as a company, we are passionate about supporting our clients and keen to achieve a reputation of having the best customer focus in the industry.

CALL OUR SALES TEAM TODAY

 01656 74 77 38

www.shieldautomotive.com